



Ackerman Industrial Equipment, Inc.
300 MILL ST. P.O. Box 258
Curtice, OH 43412

December 14, 2017

To our valued customers,

Since January 1989 when Ackerman Industrial Equipment (AIE) purchased the assets of the former Atlas Industrial Equipment Co., based in Gibsonburg, OH, we have valued our business relationship; selling, servicing and renting your forklift(s). Many of you are considered friends as well as business associates.

We all know by experience, that throughout life, change is a constant and in this competitive business environment, change is inevitable.

Therefore, I am excited to announce the acquisition of Ackerman Industrial Equipment, Inc. by a respected, neighboring UniCarriers (formerly Nissan) forklift dealer; North Coast Lift Truck (NCLT, Inc.) based in Mentor, OH. Together, our companies will service nearly one-half the state of Ohio along with southeast Michigan.

North Coast Lift Truck brings to our customers and employees a strong management team of professionals and service personnel who have been in the industry over 25 years and are extremely passionate about providing an exceptional customer experience.

Rest assured, our commitment to you has never been stronger as you will continue to enjoy competitive pricing and exceptional service. On a personal note, I intend to stay on with the new company in a Sales/Public Relations role, happy to do what I like to do best; visiting our customers to understand their issues firsthand such that the most effective solutions can be provided.

The new company, North Coast Lift Truck of Ohio will continue to operate under the brand name of Ackerman Industrial Equipment for the time being and will effectively begin operations in January 2018.

Along with our dedicated employees, together, we thank you in advance for your continued trust and support during this transition.

Respectfully,

Paul Ackerman	James Gardner Jr.	Ray Layman
Ackerman Industrial Equipment	North Coast Lift Truck of Ohio	North Coast Lift Truck of Ohio